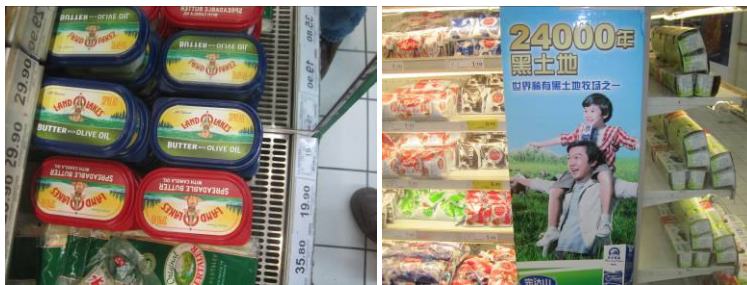




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Winter Newsletter 2010

The Dairy Case in Harbin



China's retail sector is changing rapidly with an ever increasing number of foods and brands to select from. The Carrefour store in Harbin (Carrefour is the French equivalent of Wal-Mart) looks much like any super center you would see in the U.S., with everything from groceries to flat screen TVs.

The food section has a vast dairy case featuring a wide array of fresh and UHT milk. A point of purchase ad features a father and son enjoying the freedom of the grasslands of Heilongjiang. This new brand from Wandashan Dairy touts the benefits of milk from cows grazing on pasture from the black soils of Heilongjiang with 24,000 years of history. And if you need butter, you can pick up some Land O' Lakes butter.

Sugar Beet Harvest

Ten Square was busy again this year preparing for the sugar beet harvest in China. Two major projects included the assembly and field commissioning of Amity harvesters and defoliators in the Jiusan Sub Division of the Heilongjiang State Farm Bureau, and the introduction of a sugar beet piling system in Baolongshan, Inner Mongolia, supplied by Double L.



Amity Equipment being assembled in Jiusan

The Amity equipment went to a number of different farms in Jiusan. Thanks to Mike Sprenger from Amity for his technical assistance during the assembly and to Skip Schreiber for his expertise in field adjustment of the machines.



Double L receiving station at Baolongshan 宝龙山

The Double L equipment featured a receiving station designed to accommodate the many small wagons bringing sugar beets into the Baolongshan factory. The Baolongshan operation belongs to Botian Sugar, a joint venture with

British Sugar. Richard Wallace, James Kearn, and Kenny Hunsaker from Double L supervised the assembly and operation. Special thanks to Blayne Doty of Rolling Hills Solutions for lending his expertise throughout this whole project. The farmers seemed especially pleased with the equipment, as they could unload using their hydraulic hoists. Previously these loads were unloaded by hand and the beets were thrown by hand into a pile.

Rural Transformation



New housing in Fenglin (top left) and typical village near Yian (top right)

China, recognizing that the gap between urban and rural incomes and living standard is a major concern is spending considerable resources upgrading rural villages. The two pictures above are both in the vicinity of Yian, Heilongjiang. The new construction is in a village called Feng Lin 丰林. The housing features a central park, as well as small barns and greenhouses near the apartments to accommodate farmers' livestock and to allow them to grow some vegetables. It is quite surprising to be driving through a rural area and come upon the new high rise apartments.

Meet Chen Xue Yan 陈学研



One of the rewards of working in China is meeting and working with the young generation of Chinese. Chen Xue Yan is one of Ten Square's technicians in Harbin. Not only is he accomplished with CAD (computer assisted drafting), he is a very bright mechanic who can quickly assess a situation and solve a problem. He is pictured above operating the piler at Baolongshan using the 'blue tooth' controller. Chen has a great sense of humor, and also likes Lady Gaga.

Heilongjiang and Minnesota



Minnesota and Heilongjiang share a common latitude and climate. They also share a very similar agriculture. This summer a delegation from the State Farm Bureau was hosted by the Mark and Lila Imholte family at their farm near Clear Lake Minnesota. The Imholtes farm over 2000 acres. The discussion about agriculture moved from the corn field to the kitchen table while enjoying some dessert skillfully made by Lila. Thank you to the Imholtes.

Season's Greetings

As we prepare for the Holidays here in the United States, we would like to wish you all a Merry Christmas, and a Happy New Year. The Chinese New Year will on February 3, 2011. So we wish you:

Merry Christmas 圣诞节快乐!

Happy New Year 新年好!

Happy Chinese New Year 恭喜发财!

Jingle Bells

(sang to the tune of "dashing through the snow...")

雪花隨風飄 花鹿在奔跑 聖誕老公公

xue hua sui feng piao xue lu zai ben pao sheng dan lao gong gong

駕著美麗雪橇 經過了原野 渡過了小橋

jia zhe mei li xue qiao jing guo le yuan ye du guo le xiao qiao

跟著和平歡喜歡聲 翩然地來到

gen zhe he ping huan xi huan sheng pian ran di lai dao

(sang to the tune of "jingle bells...")

叮叮噹 叮叮噹 鈴聲多響亮

ding ding dang ding ding dang ling sheng duo xiang liang

你看他不避風霜 面容多麼慈祥

ni kan ta bu bi feng shuang mian rong duo me ci xiang

叮叮噹 叮叮噹 鈴聲多響亮

ding ding dang ding ding dang ling sheng duo xiang liang

他給我們帶來幸福 大家喜洋洋

ta gei wo men dai lai xing fu da jia xi yang yang